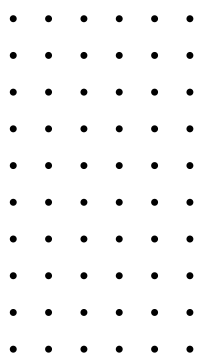
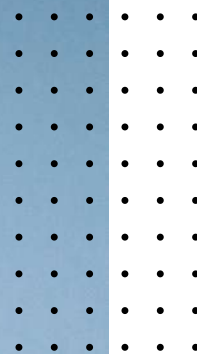




Phileo PM

Capturing Value Through Collaboration

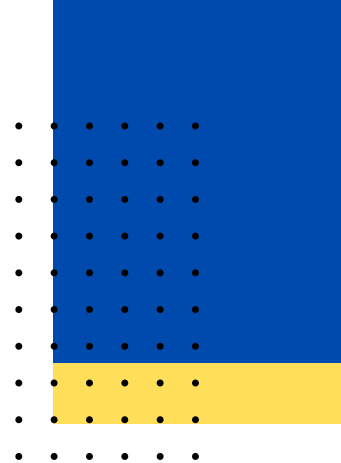


**PHILEO PM AIRCONDITION & REFRIGERATION
TRADING L.L.C**

PhileoPM.com



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COMPANY OVERVIEW



SRMTEC



Snowkey



Phileo PM, your ultimate destination for all things HVAC & R. With over 90 years of combined industry experience, my team and I are dedicated to serving you throughout your project's journey, from inception to maintenance to retrofit.

Partnered with industry giants like Daikin, JCB, SECCO and Snowman Group, we offer a complete range of HVAC and refrigeration solutions. We've got you covered from innovative Air Handling Units to energy-efficient Screw Chillers and industrial & farm ventilation. Snowman Group's products, including SRMtec's Screw and RefComp piston compressors, fulfill all your refrigeration needs.

OUR PROCESS

Mission

At Phileo PM, we aim to provide unparalleled comfort and indoor air quality to all living beings. We are committed to delivering top-notch HVAC solutions that ensure optimal temperature regulation, energy efficiency, and air purity. Through our expertise, reliability, and dedication to customer satisfaction, we aim to create environments where everyone thrives while promoting sustainability in every project we undertake.

Vision

We envision a future where our HVAC solutions set the industry standard for efficiency, sustainability, and comfort. We strive to expand our reach through customer reference, foster a culture of continuous improvement, and lead the way in transforming the HVAC industry toward a greener and more sustainable future.





Safety

Our site staff undergoes rigorous training in safe work practices to avoid accidents on site and ensure that the site-in-charge enforces the safety practices among the working staff to prevent safety risks to any person, property or equipment.

It is ensured that the “near miss” incidents are brought to the concerned staff and corrective actions are taken to prevent the occurrence of such incidents.

Quality

Incorporating the best practices through the latest systems and processes, we empower our team to continually meet and exceed international standards and project specifications.

Our key priority is to understand the design given by the Architect / Consultant and to execute it as per the specifications or the most relevant industrial practices. We work with well-experienced and trained professionals who have an eye for detail and diligently execute the tasks.

COMPANY VALUES

At Phileo PM, we stand out by delivering on three core promises:

Expertise: Our team of highly skilled technicians and engineers boasts a deep knowledge of HVAC systems. We bring cutting-edge technology and best practices to every project, ensuring top-tier solutions, installations, maintenance, and repairs.

Reliability: We understand that your comfort depends on our performance in design, procurement and installation. That's why we are committed to punctuality, transparency, and accountability in all our interactions. When you choose us, you can trust that your HVAC needs will be met with the utmost professionalism.

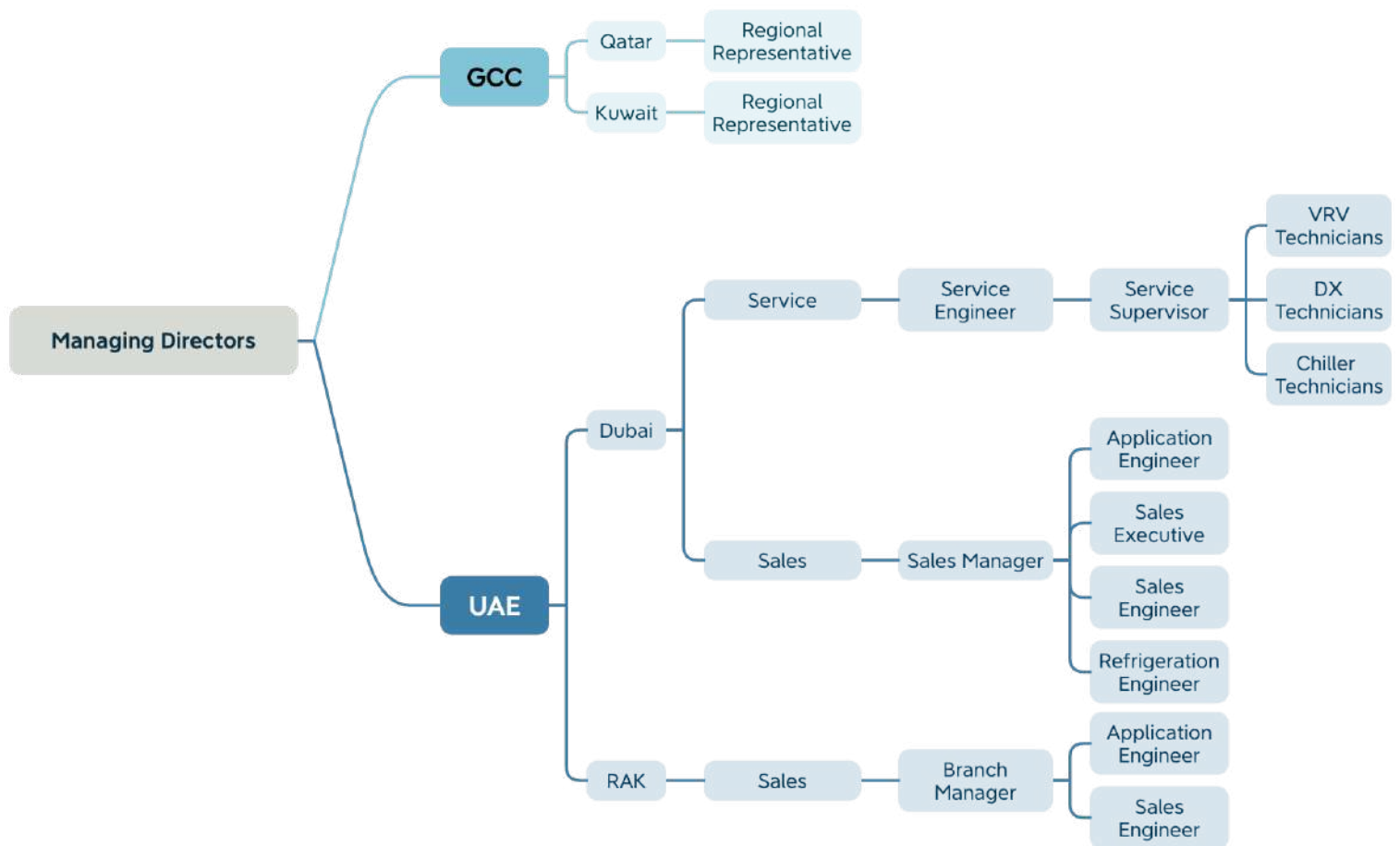
Sustainability: We are dedicated to reducing our environmental footprint and helping our customers do the same. Through energy-efficient solutions, green technologies, and responsible practices, we strive to create healthier indoor environments while minimizing the impact on our planet."



**CAPTURING VALUE THROUGH
COLLABORATION**



TEAM – ORG CHART



MANAGEMENT TEAM

7

Philips Tharakan - Founder & Technical Consultant

Experienced Mechanical Engineer with 29+ years in Operations, Cost and Project Management, Facility Management, and Warranty services for major companies like SAUDI ARAMCO, SABIC, EMAAR, DEWA, empower and DWTC. Also served as Regional Warranty Manager (MEA) for Johnson Controls and held roles in Trane, Zamil Air Conditioners, and Hitachi. Adept at initiating and managing divisions, with a track record of excellence. Skilled technical trainer/speaker and former Vice President International at AACEI.

Moan Abraham - Director & Managing Partner

Experienced Mechanical Engineer with 26+ years in the Middle East & Africa region. Proven senior professional in the air-conditioning industry. VP & GM of Air Conditioners at Hisense Middle East from 2015-2020, achieving double-digit YOY growth. Prior roles at York/Johnson Controls and Zamil Group. Joined Phileo PM in March 2020.

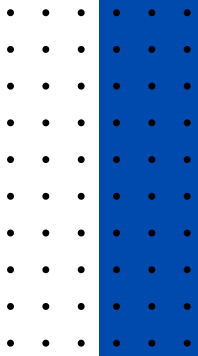
Sony Joseph - General Manager & Partner

Enterprising leader with extensive experience of over 20+ years in Business Development, Brand Building, Revenue Generation and product distribution in the Hvac & Consumer Electronics industries. Worked with Hisense and Johnson Controls in senior positions. Committed to working for the growth of the company and development of its employees while delivering sustainable solutions to Phileo PM customers.

Oommen Philip Tharakan - Partner

Third generation in the family to be involved in the HVAC business. Has a diverse portfolio with experience ranging from AI systems, process automation till HVAC product & project management. Worked in different countries in multiple critical roles with a natural aptitude to manage team and adapt. Has an hands on experience in building multiple brands and verticals within business.





OUR PRODUCTS



Daikin is a Japanese HVAC (Heating, Ventilation, and Air Conditioning) company known for innovative and energy-efficient climate control solutions.



Snowkey is a company that specializes in ice-making, evaporative condensers and cooling equipment for various industries.



SRM Tech is a company recognized for producing compressors for various industrial applications.



Secco Farm Ventilation is a company specializing in agricultural ventilation solutions. Their products and services are designed to enhance air quality and circulation within farm facilities, ensuring optimal conditions for livestock and crop production.



JCB, a top Indian construction equipment manufacturer, provides cutting-edge solutions for the construction industry. Their wide range of equipment and numerous satisfied customers showcase their engineering excellence.



Daikin is a Japanese HVAC (Heating, Ventilation, and Air Conditioning) company known for innovative and energy-efficient climate control solutions.

VRV SYSTEMS

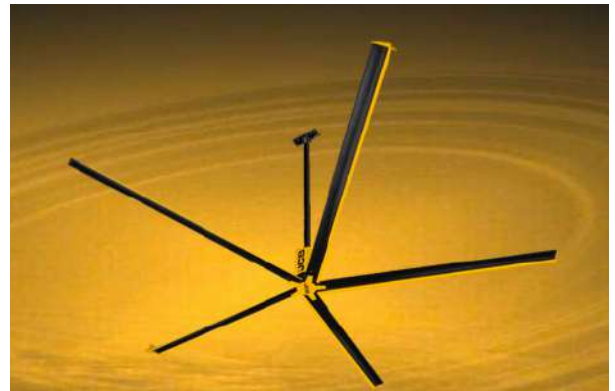
Highly efficient air conditioning system designed for customized climate control in commercial and residential buildings. It offers energy savings, precise zoning, and quiet operation while prioritizing environmental responsibility.



DAIKIN AHUS & FAHU



CHILLERS



JCB, a leading Indian construction equipment manufacturer, offers cutting-edge solutions for the industry. Their extensive equipment range and satisfied customers highlight their engineering excellence.

EVAPORATIVE AIR COOLERS



HVLS FANS



- For ventilation and ensuring air changes in industrial shop floors, assembly lines, warehouses, community halls, shopping malls, auditoriums
- Efficient industrial ventilation for statutory air changes with minimal power usage.

SNOWMAN



Fujian Snowman is a high-tech company specializing in refrigeration. They're known for their compressor technology and have acquired leading manufacturers SRM and RefComp

Snowkey



We offer Snowman's full refrigeration product range in partnership with Snowman Group and its subsidiaries. Our store covers all your cold chain storage needs, featuring products like SRMtec's Screw compressors, RefComp's screw compressors, piston compressors, and Snowkey's Evaporators and Evaporative Condensers, and more.

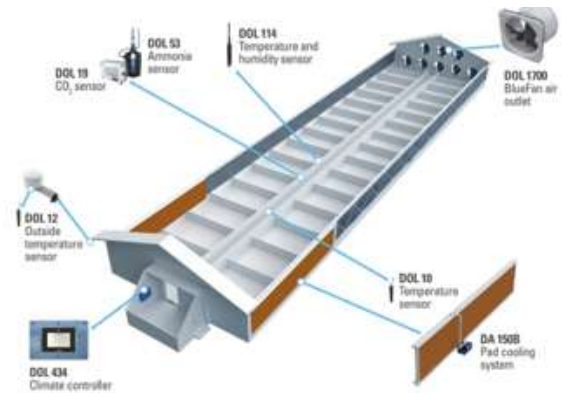
SRMTEC



RefComp

COMPRESSOR

SECCO INTERNATIONAL



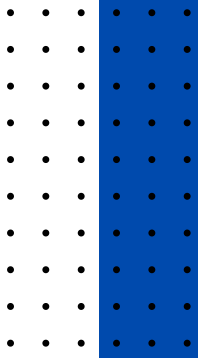
Secco is a leader in the Canadian market for farm building ventilation, with a strong dealer network in North America, Europe, Russia, and Japan. They offer a comprehensive range of products to enhance barn climate and profitability for dairy cattle farmers, emphasizing product quality and business integrity.

TUNNEL VENTILATION



BOX FANS

Cross tunnel ventilation is ideal for cooling cows by using air velocity to maintain productivity, especially in large-scale barns. It ensures even climate conditions with inlets along the entire barn's length, distributing air uniformly. Airflow is perpendicular to the feed lane, providing better airflow in the stalls. Baffle systems can boost airspeed over the stalls without increasing ventilation capacity.



SERVICE & EXPERTISE



- Air-conditioning solutions
- Commercial refrigeration solutions
- Factory, warehouse and farm ventilation solutions



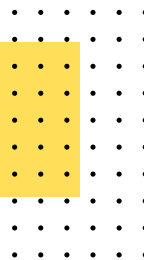
- HVAC & R spare parts
- Special equipment sourcing



- Design - Build project execution
- Consultancy services for complex HVAC&R requirements
- Project Management



- Service
- Maintenance
- Air & Water Testing, Adjustments & Balancing (TAB)



Provide a wide range of activities related to the design, installation, and maintenance of HVAC systems in various types of buildings to provide comfortable indoor environments, maintain air quality, and improve energy efficiency.

HVAC PROJECTS



Provide systems such as DX units, rooftop units, chillers, and VRF based on the building's size, function, and energy efficiency goals



We also offer air distribution and filtration systems, humidity control, and remote monitoring.

Authorized Brands





Specialized in delivering premium HVAC solutions for luxury villas, including design support, supply, installation, testing, and commissioning of high-efficiency air conditioning and ventilation systems.

LUXURY VILLA



Our focus is on superior indoor comfort, energy efficiency, aesthetic integration, and adherence to the highest quality and safety standards.

Authorized Brands



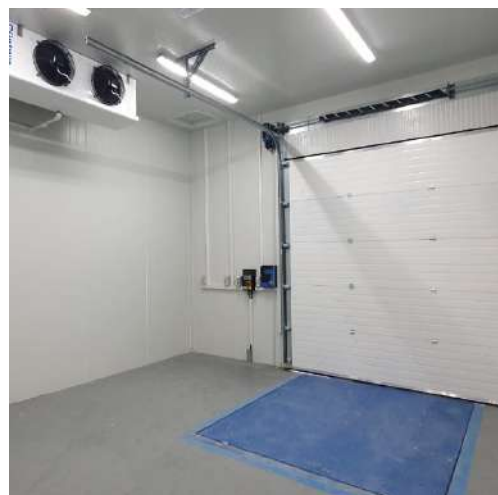
Design and construct cold room to match the capacity of storage requirements. Factors we consider include the type of products to be stored, temperature requirements, humidity control, and anticipated load.



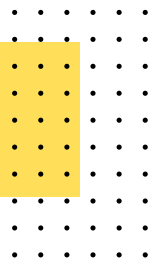
COLD ROOM PROJECTS

Provide appropriate refrigeration systems like DX, glycol or secondary refrigeration systems.

Apart from equipment we offer controls, doors & entryways, flooring and remote monitoring.



Authorized Brands **RefComp** **Snowkey**



Chiller, FCU, Package units and other HVAC Equipment complete retrofit.

Old AHU & FAHU panel replacement and complete rebuilding

RETRO-FIT PROJECTS



Old Villa and apartment HVAC refurbishment including Equipment, Ducting and piping.



Insulation and sealing, duct modifications, IAQ improvements, zoning and humidity control

Planning, construction, and management of controlled environments for growing plants by creating ideal conditions by regulating temperature, humidity and light. The facility is used for commercial crop production and research.



GREENHOUSE PROJECTS

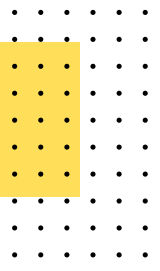
Install an efficient plant growth yield system to provide consistent water to plants.

Incorporate energy-efficient technologies, such as insulation and thermal curtains to reduce energy costs.



Authorized Brands





Design, installation, and maintenance of systems that provide a controlled flow of fresh outdoor air into indoor spaces while removing stale or contaminated air.

VENTILATION PROJECTS



Provide comfortable ventilation for office space, factories, warehouses and dairy farms.

We also offer air distribution and filtration systems, humidity control and remote monitoring.

Authorized Brands



Collaborate with experienced clean room design professionals to develop a comprehensive design plan.

Select appropriate HVAC equipment, including HEPA filters, air handlers, and control systems.



PHARMA PROJECTS

Phileo / Dyna's Cleanroom System integrates with floors, ceilings, and mechanical components to provide the highest level of safe environment with effective control of airflow, pressure, temperature, humidity, filtration and continuous monitoring.





Testing, adjusting and balancing (TAB) is the process of evaluating temperature and environmental control systems to ensure they're heating or cooling according to design specifications.

TAB & REPAIR SERVICES



Our repair services include compressor overhauling, piston to screw compressor upgrade, compressor replacement and service.



We have qualified and experienced professionals and workshop for compressor repair services

HEALTH, SAFETY & ENVIRONMENT POLICY



Phileo PM is dedicated to upholding the highest standards of health and safety for its employees and all individuals impacted by its operations. Our commitment extends not only to our workforce but also to those who work on our behalf, as well as members of the community affected by our activities.

We recognize and prioritize health and safety as paramount objectives, placing them above all other business considerations. Phileo PM is unwavering in its dedication to fulfilling all statutory obligations related to health and safety, complying with both national and international legislation and authoritative guidance.

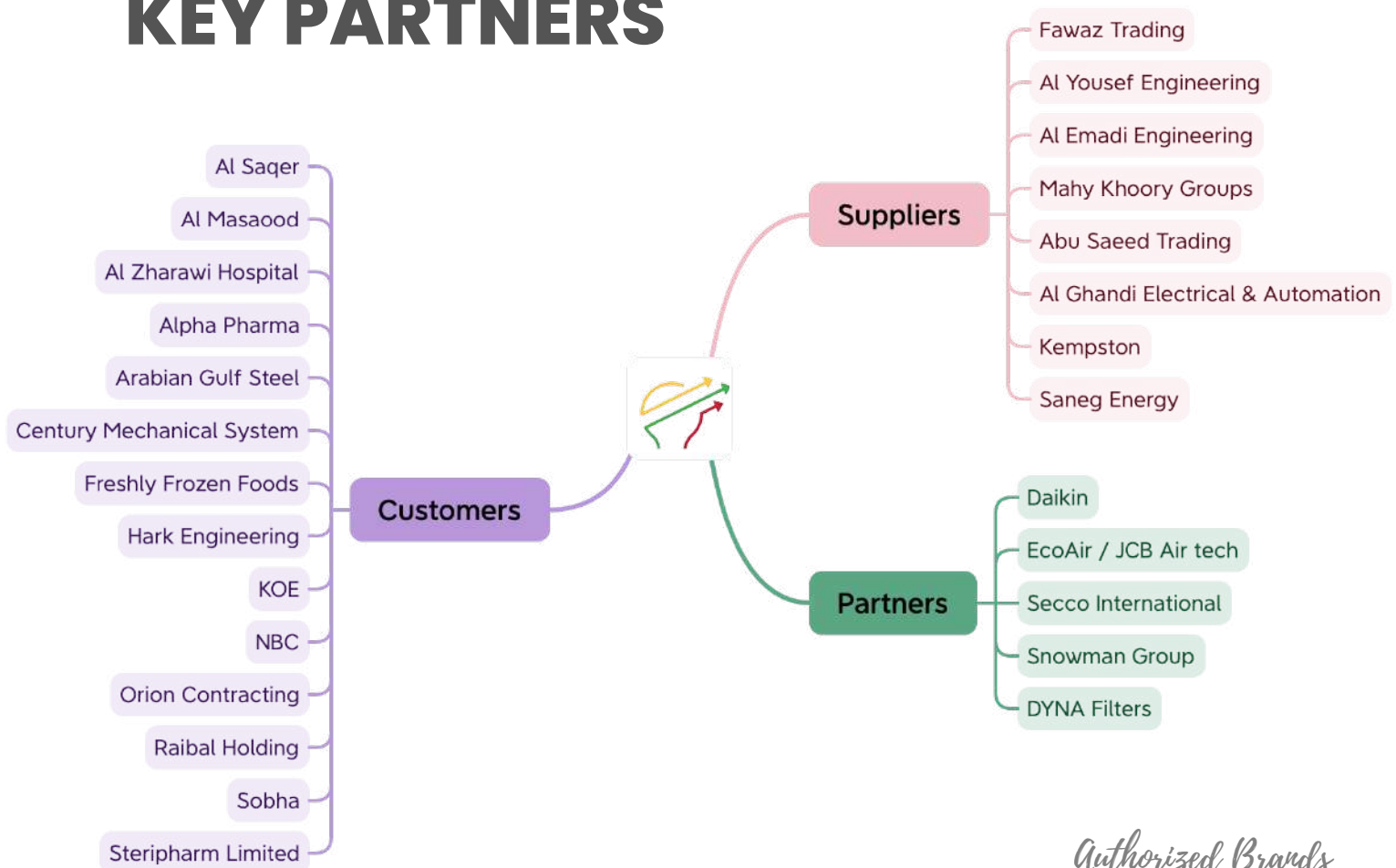
Our approach to health and safety is not merely about meeting minimum standards; it's about exceeding them. We actively seek opportunities for continuous improvement, ensuring that our practices and procedures consistently go beyond the baseline requirements. By doing so, Phileo PM aims to set a benchmark for best practices within our industry, inspiring and influencing others to follow suit.

The management team at Phileo PM wholeheartedly endorses this policy statement. We are committed to the ongoing maintenance and enhancement of our documented Health and Safety Management System, which outlines the strategies and actions necessary to achieve our health and safety objectives. We believe that by setting and upholding these high standards, we contribute to the well-being of our employees, partners, and the broader community while fostering a culture of safety excellence within our organization.

Phileo PM is dedicated to the preservation and improvement of the environment. We are committed to enhancing the environmental performance of our operations. Environmental performance is a paramount and ongoing concern that we aim to address through the implementation and maintenance of an Environmental Management System, in alignment with our Environmental Policy.



KEY PARTNERS

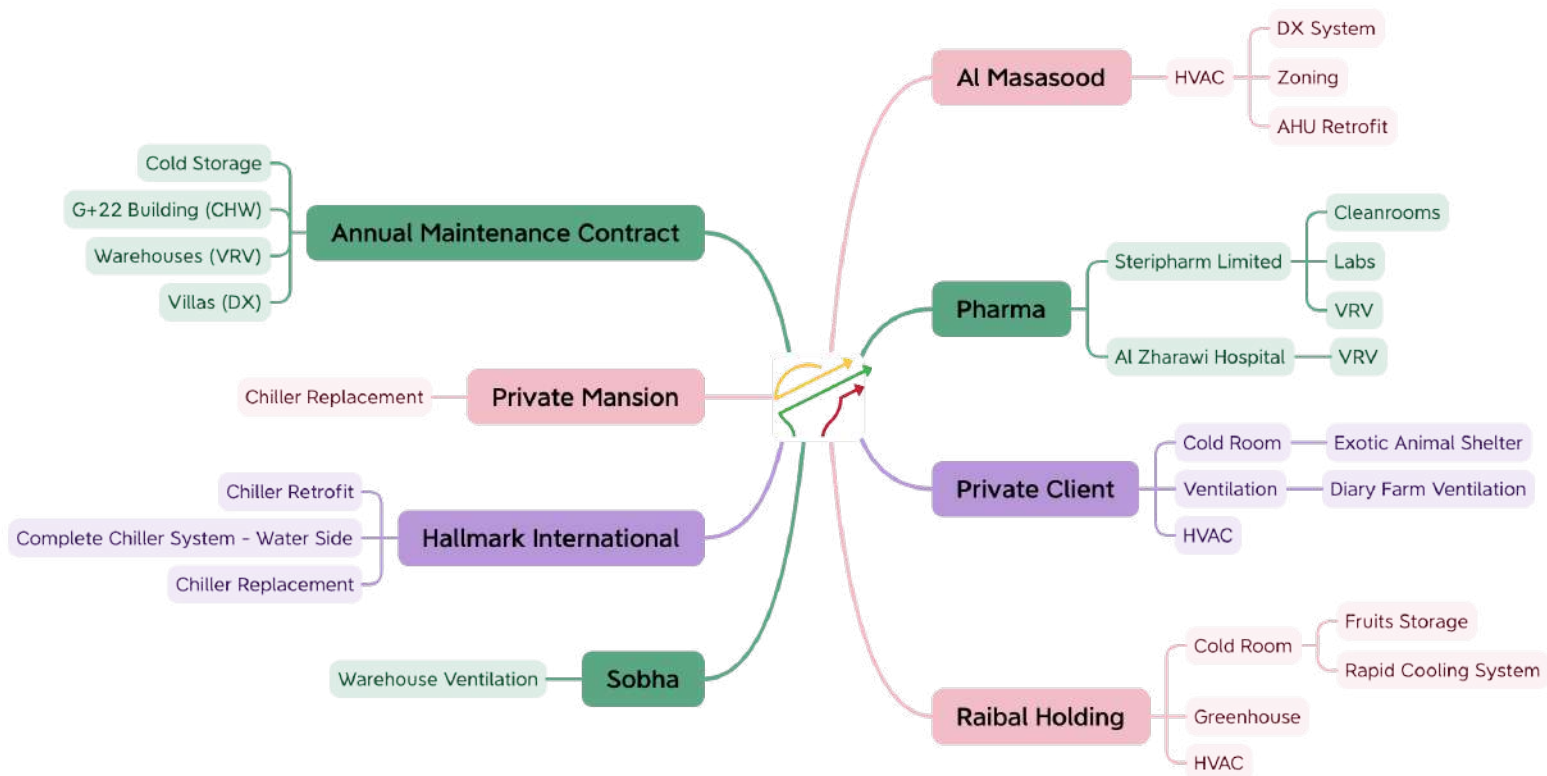


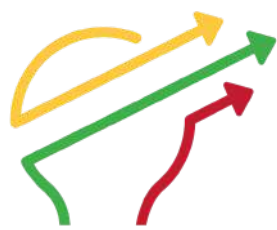
Authorized Brands





KEY PROJECTS





Phileo PM

Capturing Value Through Collaboration

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PhileoPM.com